



*Trump International Golf Links*  
SCOTLAND

**JOB DESCRIPTION: WHISKY CONNOISSEUR & BEVERAGE TEAM LEADER**

**Job Purpose:** Responsible for developing and operating the new Whisky Lounge at MacLeod House.

Working with our exceptional food and beverage team, this sales focused role will involve developing and driving all beverage related activities on property including staff training and special events.

The role includes acting as Duty Manager as and when required and developing the sales strategy for the whisky and beverage department.

**Reports to:** Head of Hospitality and Guest Services

**Department:** Food & Beverage

**Key Duties & Responsibilities**

- Take responsibility for the day-to-day management and running of the Whisky Lounge
- Create an exceptional food and beverage experience for guests and ensure that they receive a consistently high standard of service synonymous with the brand
- Provide effective leadership to the beverage team, giving direction, motivating and supporting them to achieve sales objectives
- Assist with recruiting, inducting, managing and developing members of the food and beverage team, completing regular performance reviews
- Develop and implement appropriate staff training, particularly in the upsale of whisky products and ensure that all staff have completed the appropriate training for their role
- Assist the Restaurant & Bar Manager with beverage stock management
- Work with the relevant Managers on maximising revenue streams with whisky and liquor related sales, events and activities
- Work with the Clubhouse Restaurant & Bar Manager to identify and develop value added products and services to enhance the guest experience
- Ensure compliance, as appropriate to your role with relevant health & safety
- Any other duties as required management team

**Requirements for the role**

- Experience of operating in a luxury four or five-star food and beverage operation
- High standard of personal presentation
- Meticulous eye for detail and exceptional planning and organisational skills
- Excellent communication, influencing and interpersonal skills with a confident and outgoing personality and an ability to interact with people at all levels
- Passion for delivering exceptional guest service



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- Ability to multitask and work in a busy, fast paced and dynamic environment
- Ability to take initiative and a practical approach to problem solving
- Positive and flexible approach to work (Weekend, evening and night time work will be required)
- Knowledge of managing budgets and profit margins would be advantageous